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**UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA**

\_\_\_\_\_, Individually and On  
Behalf of All Others Similarly Situated,

Plaintiff,

v.

ZYMERGEN INC., JOSH HOFFMAN,  
ENAKSHI SINGH, STEVEN CHU, JAY T.  
FLATLEY, CHRISTINE M. GORJANC,  
TRAVIS MURDOCH, MATTHEW A.  
OCKO, SANDRA E. PETERSON, ZACH  
SERBER, ROHIT SHARMA, J.P. MORGAN  
SECURITIES LLC, GOLDMAN SACHS &  
CO. LLC, COWEN AND COMPANY, LLC,  
BOFA SECURITIES, INC., UBS  
SECURITIES LLC, and LAZARD FRERES  
& CO. LLC,

Defendants.

Case No.

**CLASS ACTION COMPLAINT FOR  
VIOLATIONS OF THE FEDERAL  
SECURITIES LAWS**

1 Plaintiff \_\_\_\_\_ (“Plaintiff”), individually and on behalf of all others similarly  
2 situated, by and through his attorneys, alleges the following upon information and belief, except as  
3 to those allegations concerning Plaintiff, which are alleged upon personal knowledge. Plaintiff’s  
4 information and belief is based upon, among other things, his counsel’s investigation, which  
5 includes without limitation: (a) review and analysis of regulatory filings made by Zymergen Inc.  
6 (“Zymergen” or the “Company”) with the United States (“U.S.”) Securities and Exchange  
7 Commission (“SEC”); (b) review and analysis of press releases and media reports issued by and  
8 disseminated by Zymergen; and (c) review of other publicly available information concerning  
9 Zymergen.

### 10 NATURE OF THE ACTION AND OVERVIEW

11 1. This is a class action on behalf of persons and entities that purchased or otherwise  
12 acquired Zymergen common stock pursuant and/or traceable to the registration statement and  
13 prospectus (collectively, the “Registration Statement”) issued in connection with the Company’s  
14 April 2021 initial public offering (“IPO” or the “Offering”). Plaintiff pursues claims against the  
15 Defendants under the Securities Act of 1933 (the “Securities Act”).

16 2. Zymergen uses a process it calls “biofacturing” to create products that purportedly  
17 combine the design and manufacturing efficiency of biological processes with technology’s ability  
18 to rapidly iterate and control diverse functions. Its first product is called Hyaline, an optical film  
19 designed for electronic companies to use for display touch sensors, which will purportedly enable  
20 customers to make foldable touchscreens and high density flexible printed circuits. Hyaline was  
21 launched in December 2020 but has not generated revenue because it is still in its qualification  
22 process with customers.

23 3. On April 23, 2021, the Company filed its prospectus on Form 424B4 with the SEC,  
24 which forms part of the Registration Statement. In the IPO, the Company sold approximately  
25 18,549,500 shares of common stock at a price of \$31.00 per share. The Company received  
26 proceeds of approximately \$530.1 million from the Offering, net of underwriting discounts and  
27 commissions. The proceeds from the IPO were purportedly to be used for working capital and  
28 other general corporate purposes, including the continued investment in commercializing its

1 existing products, launching products in its pipeline, and furthering the development of its  
2 biofacturing platform and technology.

3 4. On August 3, 2021, after the market closed, Zymergen issued a business update  
4 stating that it “recently became aware of issues with its commercial product pipeline that will  
5 impact the Company’s delivery timeline and revenue projections.” Specifically, “several key  
6 target customers encountered technical issues in implementing Hyaline into their manufacturing  
7 processes,” and Zymergen also found that its total addressable market appears to be smaller than  
8 previously expected. As a result, Zymergen “no longer expects product revenue in 2021, and  
9 expects product revenue to be immaterial in 2022.” The Company also announced that its CEO  
10 was stepping down, effective immediately.

11 5. On this news, the Company’s stock price fell \$26.58 per share, or 76%, to close at  
12 \$8.25 per share on August 4, 2021, on unusually heavy trading volume.

13 6. By the commencement of this action, the Company’s stock was trading as low as  
14 \$8.25 per share, a nearly 73% decline from the \$31 per share IPO price.

15 7. The Registration Statement was materially false and misleading and omitted to  
16 state: (1) that, during the qualification process for Hyaline, key customers had encountered  
17 technical issues, including product shrinkage and incompatibility with customers’ processes; (2)  
18 that, though the qualification process was critical to achieving market acceptance for Hyaline and  
19 generating revenue, Zymergen lacked visibility into the qualification process; (3) that, as a result,  
20 the Company overestimated demand for its products; (4) that, as a result of the foregoing, the  
21 Company’s product delivery timeline was reasonably likely to be delayed, which in turn would  
22 delay revenue generation; and (5) that, as a result of the foregoing, Defendants’ positive  
23 statements about the Company’s business, operations, and prospects, were materially misleading  
24 and/or lacked a reasonable basis.

25 8. As a result of Defendants’ wrongful acts and omissions, and the precipitous decline  
26 in the market value of the Company’s securities, Plaintiff and other Class members have suffered  
27 significant losses and damages.

1 **JURISDICTION AND VENUE**

2 9. The claims asserted herein arise under and pursuant to Sections 11 and 15 of the  
3 Securities Act (15 U.S.C. §§ 77k and 77o).

4 10. This Court has jurisdiction over the subject matter of this action pursuant to 28  
5 U.S.C. § 1331 and Section 22 of the Securities Act (15 U.S.C. § 77v).

6 11. Venue is proper in this Judicial District pursuant to 28 U.S.C. § 1391(b).

7 12. In connection with the acts, transactions, and conduct alleged herein, Defendants  
8 directly and indirectly used the means and instrumentalities of interstate commerce, including the  
9 United States mail, interstate telephone communications, and the facilities of a national securities  
10 exchange.

11 **PARTIES**

12 13. Plaintiff \_\_\_\_\_, as set forth in the accompanying certification,  
13 incorporated by reference herein, purchased Zymergen common stock pursuant or traceable to the  
14 Registration Statement issued in connection with the Company’s IPO, and suffered damages as a  
15 result of the federal securities law violations and false and/or misleading statements and/or  
16 material omissions alleged herein.

17 14. Defendant Zymergen is incorporated under the laws of the Delaware with its  
18 principal executive offices located in Emeryville, California. Zymergen’s shares trade on the  
19 NASDAQ exchange under the symbol “ZY.”

20 15. Defendant Josh Hoffman (“Hoffman”) was, at all relevant times, the Chief  
21 Executive Officer (“CEO”) of the Company, and signed or authorized the signing of the  
22 Company’s Registration Statement filed with the SEC.

23 16. Defendant Enakshi Singh (“Singh”) was, at all relevant times, the Chief Financial  
24 Officer (“CFO”) of the Company, and signed or authorized the signing of the Company’s  
25 Registration Statement filed with the SEC.

26 17. Defendant Steven Chu (“Chu”) was a director of the Company and signed or  
27 authorized the signing of the Company’s Registration Statement filed with the SEC.

1            18. Defendant Jay T. Flatley (“Flatley”) was a director of the Company and signed or  
2 authorized the signing of the Company’s Registration Statement filed with the SEC.

3            19. Defendant Christine M. Gorjanc (“Gorjanc”) was a director of the Company and  
4 signed or authorized the signing of the Company’s Registration Statement filed with the SEC.

5            20. Defendant Travis Murdoch (“Murdoch”) was a director of the Company and signed  
6 or authorized the signing of the Company’s Registration Statement filed with the SEC.

7            21. Defendant Matthew A. Ocko (“Ocko”) was a director of the Company and signed  
8 or authorized the signing of the Company’s Registration Statement filed with the SEC.

9            22. Defendant Sandra E. Peterson (“Peterson”) was a director of the Company and  
10 signed or authorized the signing of the Company’s Registration Statement filed with the SEC.

11           23. Defendant Zach Serber (“Serber”) was a director of the Company and signed or  
12 authorized the signing of the Company’s Registration Statement filed with the SEC.

13           24. Defendant Rohit Sharma (“Sharma”) was a director of the Company and signed or  
14 authorized the signing of the Company’s Registration Statement filed with the SEC.

15           25. Defendants Hoffman, Singh, Chu, Flatley, Gorjanc, Murdoch, Ocko, Peterson,  
16 Serber, and Sharma are collectively referred to hereinafter as the “Individual Defendants.”

17           26. Defendant J.P. Morgan Securities LLC (“J.P. Morgan”) served as an underwriter  
18 for the Company’s IPO. In the IPO, J.P. Morgan agreed to purchase 5,000,300 shares of the  
19 Company’s common stock, exclusive of the over-allotment option.

20           27. Defendant Goldman Sachs & Co. LLC (“Goldman Sachs”) served as an  
21 underwriter for the Company’s IPO. In the IPO, Goldman Sachs agreed to purchase 5,000,300  
22 shares of the Company’s common stock, exclusive of the over-allotment option.

23           28. Defendant Cowen and Company, LLC (“Cowen”) served as an underwriter for the  
24 Company’s IPO. In the IPO, Cowen agreed to purchase 2,096,900 shares of the Company’s  
25 common stock, exclusive of the over-allotment option.

26           29. Defendant BofA Securities, Inc. (“BofA”) served as an underwriter for the  
27 Company’s IPO. In the IPO, BofA agreed to purchase 1,774,300 shares of the Company’s  
28 common stock, exclusive of the over-allotment option.







1 in their own products so they can determine whether to purchase our product.  
2 Based on our experience to date since the launch of Hyaline in December 2020, we  
3 expect the sale qualification process of our products (including Hyaline) to last 6-  
4 18 months, or longer, depending on the customer and end device requirements. *We*  
5 *only generate revenue after customers have completed all aspects of the*  
6 *qualification process for that product and decided to place an order for our*  
7 *product, which is typically done on a purchase order basis rather than a long-*  
8 *term contractual commitment. In the case of Hyaline, we expect to begin*  
9 *generating revenue in the second half of 2021*, which will be prior to the time we  
10 expect to convert the non-fermentation produced biomolecule to the fermentation-  
11 produced molecule, which we expect to occur in 2022.

12 (Emphases added.)

13 46. The Registration Statement touted a purported \$1.2 trillion total market  
14 opportunity. Specifically, it stated:

15 The market opportunity addressable by our biofacturing platform is enormous and  
16 diverse. Our bottom-up, industry-by-industry, application-by-application, analysis  
17 suggests that our total market opportunity is at least \$1.2 trillion across 20 separate  
18 industries for our potential products, all ripe for disruption, and that the market  
19 opportunity of the first three industries we will pursue, electronics, consumer care  
20 and agriculture, is approximately \$150 billion. In particular, we estimate that the  
21 display market alone for Hyaline was over \$1 billion in 2020 and according to  
22 Transparency Market Research, the global market for insect repellents is over \$1.5  
23 billion across sprays and other traditional formats.

24 47. Regarding product pipeline, the Registration Statement purported to warn of “many  
25 risks” that could “prevent or delay revenue growth.” Specifically, it stated:

26 *It is difficult to predict the time and cost of development of our pipeline products,*  
27 *which are produced by or based on a relatively novel and complex technology*  
28 *and are subject to many risks, any of which could prevent or delay revenue*  
29 *growth and adversely impact our market acceptance, business and results of*  
30 *operations.*

31 We have concentrated our R&D efforts to date on a select number of pipeline  
32 products based on technical feasibility and market opportunity. We launched our  
33 first product Hyaline in December 2020, beginning the expected 6-18 month  
34 product qualification process with customers. We have not yet generated revenue  
35 from product sales (except for nominal revenue related to the sale of samples of  
36 Hyaline). We have 10 other products in development, consisting of three in  
37 electronics, four with consumer applications and three in agriculture.

38 \* \* \*

39 If we experience problems or delays in developing our pipeline products, we may  
40 be subject to unanticipated costs, including the loss of customers. Additionally,  
41 even after the incurrence of significant costs to develop a product, we may not be  
42 able to solve development problems or develop a commercially viable product at  
43 all. If we do not achieve the required technical specifications or successfully  
44 manage our new product development processes, or if development work is not  
45 performed according to schedule, then our revenue growth from new pipeline

1 products may be prevented or delayed, and our business and operating results may  
2 be harmed.

3 48. The Registration Statement also stated that customers' qualification process was  
4 critical to generating revenue in the future:

5 ***The success of our business relies heavily on the performance of our products  
6 and developing new products at lower costs and faster development timelines.***

7 To date our revenue has primarily been derived from relationships with partners  
8 where we seek to test and validate the ability of our biofacturing platform to  
9 improve or optimize our clients' products through biofacturing. However, our  
10 future profitability will depend on our ability to successfully execute and maintain  
11 a sustainable business model and generate continuous streams of revenue through  
12 the sale of our products across industries. We launched our first product Hyaline in  
13 December 2020, beginning the expected 6-18 month product qualification process  
14 with customers. We have not yet generated revenue from product sales (except for  
15 nominal revenue related to the sale of samples of Hyaline). ***We are currently in the  
16 qualification process on Hyaline with multiple customers, including sampling  
17 and discussions on commercial terms with some of them. Given the importance  
18 of this qualification process in our current target markets, we anticipate that, even  
19 after we have launched a product, we will only generate revenue after customers  
20 have completed all aspects of the qualification process for that product and  
21 decided to place an order for our product.*** Our current business model is premised  
22 on innovating and producing new products rapidly and at lower costs than  
23 traditional methods and achieving results that may only be obtained through  
24 leveraging biology. While we may launch bio-based versions of existing products  
25 or existing molecules that are too expensive to utilize in products today,  
26 biofacturing of previously unavailable, superior molecules and materials is key to  
27 our long-term success. However, if we are unable to successfully transition into  
28 becoming a biofacturer of new products and create novel products at lower costs  
and on accelerated development timelines, our business and results of operations  
will be adversely affected.

49. The Registration Statement also warned that Zymergen's products "could have  
defects or errors" that could delay production, especially because the Company's products are  
often components of customers' end products. Specifically, it stated:

***Our products, or the end products of which they are components, could have  
defects or errors, which may give rise to claims against us or delays in production  
and adversely affect our business, financial condition and results of operations.***

Some applications of our technology or products are components of end products  
and therefore our success is tied to the success of such end products. We cannot  
assure you that material performance problems, defects, errors or delays will not  
arise in our products or the end products in which they are components, and as we  
commercialize our products, these risks may increase. We expect to provide  
warranties that our products will meet performance expectations and will be free  
from defects. The costs incurred in correcting any defects or errors may be  
substantial and could adversely affect our operating margins.

1 In manufacturing our products, we depend upon third parties for the supply of our  
2 instruments and various components, many of which require a significant degree of  
3 technical expertise to produce. If our suppliers fail to produce our product  
4 components to specification or provide defective products to us and our quality  
control tests and procedures fail to detect such errors or defects, or if we or our  
suppliers use defective materials or workmanship in the manufacturing process, the  
reliability and performance of our products will be compromised.

5 If our products or the end products of which they are components, contain defects  
6 or are delayed, we may experience:

- 7 • a failure to achieve market acceptance for our products or expansion of  
our products sales;
- 8 • the development of new technology rendering our products, or the end  
9 products of which they are components, obsolete;
- 10 • loss of customer orders and delay in order fulfilment;
- 11 • damage to our brand reputation;
- 12 • increased warranty and customer service and support costs due to  
product repair or replacement;
- 13 • product recalls or replacements;
- 14 • inability to attract new customers and collaboration opportunities;
- 15 • diversion of resources from our manufacturing and R&D departments  
16 into our service department; and
- 17 • legal and regulatory claims against us, including product liability  
18 claims, which could be costly, time consuming to defend, result in  
substantial damages and result in reputational damage.

19 50. The Registration Statement was materially false and misleading and omitted to  
20 state: (1) that, during the qualification process for Hyaline, key customers had encountered  
21 technical issues, including product shrinkage and incompatibility with customers' processes; (2)  
22 that, though the qualification process was critical to achieving market acceptance for Hyaline and  
23 generating revenue, Zymergen lacked visibility into the qualification process; (3) that, as a result,  
24 the Company overestimated demand for its products; (4) that, as a result of the foregoing, the  
25 Company's product delivery timeline was reasonably likely to be delayed, which in turn would  
26 delay revenue generation; and (5) that, as a result of the foregoing, Defendants' positive  
27 statements about the Company's business, operations, and prospects, were materially misleading  
28 and/or lacked a reasonable basis.

1 **The Subsequent Disclosures**

2 51. On August 3, 2021, after the market closed, Zymergen issued a business update  
3 stating that it “recently became aware of issues with its commercial product pipeline that will  
4 impact the Company’s delivery timeline and revenue projections.” Specifically, “several key  
5 target customers encountered technical issues in implementing Hyaline into their manufacturing  
6 processes,” and Zymergen also found that its total addressable market appears to be smaller than  
7 previously expected. As a result, Zymergen “no longer expects product revenue in 2021, and  
8 expects product revenue to be immaterial in 2022.” The Company also announced that its CEO  
9 was stepping down, effective immediately. Specifically, Zymergen issued a press release, stating:

10 Zymergen recently became aware of issues with its commercial product pipeline  
11 that will impact the Company’s delivery timeline and revenue projections.  
12 Accordingly, the Company no longer expects product revenue in 2021, and expects  
13 product revenue to be immaterial in 2022.

14 ***During the quarter, several key target customers encountered technical issues in  
15 implementing Hyaline into their manufacturing processes typical of new product  
16 and process development learnings.*** The Company has made significant progress  
17 towards addressing these challenges and believes there are no intrinsic technical  
18 issues with Hyaline. However, this issue has resulted in a delay in the Company’s  
19 commercial ramp. Zymergen is working to strengthen its commercial team to  
20 ensure the reliability and robustness of the sales pipeline qualification and forecast  
21 processes.

22 ***The Company is also evaluating emerging data on the total addressable market  
23 for foldable display applications, which indicate a smaller near-term market  
24 opportunity that is growing less rapidly than anticipated, as well as its impact on  
25 Zymergen’s sales forecast.*** The Company will conduct a full re-examination of  
26 Zymergen’s target markets confirming our past views or altering them if the data  
27 indicate a shift in market focus is appropriate.

28 52. The same day, Zymergen held a conference call to discuss the business update with  
analysts and investors. During the call, Defendant Flatley further revealed that “the Company’s  
commercial teams did not have significant insight into the customer qualification process and into  
their customers and users, which resulted in forecast that overestimated near-term demand. As a  
result, we’re already making substantial changes in our commercial team.”

53. During the same call, Defendant Flatley explained that the “technical issues” with  
Hyaline involved “some product shrinkage in one customer site” and “material compatibility”  
between the product and different customers’ processes.



1 **SECOND CLAIM**

2 **Violation of Section 15 of the Securities Act**

3 **(Against the Individual Defendants)**

4 65. Plaintiff repeats and re-alleges each and every allegation contained above as if fully  
5 set forth herein, except any allegation of fraud, recklessness or intentional misconduct.

6 66. This count is asserted against the Individual Defendants and is based upon Section  
7 15 of the Securities Act.

8 67. The Individual Defendants, by virtue of their offices, directorship, and specific acts  
9 were, at the time of the wrongs alleged herein and as set forth herein, controlling persons of  
10 Zymergen within the meaning of Section 15 of the Securities Act. The Individual Defendants had  
11 the power and influence and exercised the same to cause Zymergen to engage in the acts described  
12 herein.

13 68. The Individual Defendants' positions made them privy to and provided them with  
14 actual knowledge of the material facts concealed from Plaintiff and the Class.

15 69. By virtue of the conduct alleged herein, the Individual Defendants are liable for the  
16 aforesaid wrongful conduct and are liable to Plaintiff and the Class for damages suffered.

17 **PRAYER FOR RELIEF**

18 WHEREFORE, Plaintiff prays for relief and judgment, as follows:

19 (a) Determining that this action is a proper class action under Rule 23 of the Federal  
20 Rules of Civil Procedure;

21 (b) Awarding compensatory damages in favor of Plaintiff and the other Class members  
22 against all defendants, jointly and severally, for all damages sustained as a result of Defendants'  
23 wrongdoing, in an amount to be proven at trial, including interest thereon;

24 (c) Awarding Plaintiff and the Class their reasonable costs and expenses incurred in  
25 this action, including counsel fees and expert fees; and

26 (d) Such other and further relief as the Court may deem just and proper.

27 **JURY TRIAL DEMANDED**

28 Plaintiff hereby demands a trial by jury.